

PRESS RELEASE

January 17, 2014

**FALCON INVESTMENT ADVISORS OVERSUBSCRIBES FUND IV WITH \$909.7 MILLION**

*Atlantic-Pacific Capital served as the exclusive global placement agent for the fund.*

NEW YORK / LONDON / HONG KONG - **Atlantic-Pacific Capital**, the largest privately-owned global placement agent and advisory firm, is pleased to announce the final closing of **Falcon Strategic Partners IV, LP** (the “Fund”) with **\$909.7 million** of capital commitments, significantly above the Fund’s original target of \$850 million.

Managed by Falcon Investment Advisors, Fund IV received outstanding global support from institutional investors to continue providing *mezzanine financing* and *flexible capital solutions* to North American middle market companies. Atlantic-Pacific Capital served as the exclusive global placement agent for the Fund.

“We are extremely honored to have successfully partnered with Falcon’s high quality and experienced team. Institutional investors responded very favorably to the firm’s differentiated strategy of creating unique and flexible capital solutions for middle market businesses to help them take advantage of strategic opportunities. Falcon’s track record of generating consistent and attractive risk-adjusted total returns across several cycles speaks for itself, and Fund IV is already off to a promising start,” commented John Chase, Partner at Atlantic-Pacific Capital.

Christopher Thorsheim, Director of Investor Relations at Falcon, said, “We are pleased by the strong support that we received from investors. Atlantic-Pacific did a terrific job in helping to expand our LP base and raise global awareness of our unique value proposition in lower middle market investing.”

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**About Atlantic-Pacific Capital ([www.apcap.com](http://www.apcap.com))**

Atlantic-Pacific Capital is the largest privately-owned global placement agent and advisory firm dedicated to raising capital for alternative investments. Since 1995, the firm has executed over 70 capital raising assignments aggregating over \$50 billion for an extraordinary group of alternative asset managers. Typical projects include private equity, real estate and infrastructure fund placements, as well as secondary advisory mandates and direct private placements. With experienced professionals on the ground in New York, Greenwich, Chicago, San Francisco, London and Hong Kong, Atlantic-Pacific maintains a global network of trusted relationships with institutional and high net-worth investors.

**About Falcon Investment Advisors ([www.falconinvestments.com](http://www.falconinvestments.com))**

Falcon Investment Advisors, one of the most experienced mezzanine firms in operation, was established in 2000 to provide innovative capital solutions to North American middle market companies. Since inception, Falcon has raised over \$2.3 billion and has invested in over 50 companies in a broad range of industries to support acquisitions, recapitalizations, buyouts and organic growth. With offices in Boston and New York, Falcon is a fully integrated team of 28 professionals with deep experience drawn from a variety of relevant disciplines.

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