



Atlantic-Pacific Strengthens Origination and Sales Teams

NEW YORK – January 26, 2017 – Atlantic-Pacific Capital, Inc. (“Atlantic-Pacific”), one of the largest independently owned global placement and advisory firms focused on alternative investments, today announced that Raed Elkhatib has joined the firm as Partner and CEO, and Hank Gurley has joined as Principal.

Mr. Elkhatib will focus on origination for Atlantic-Pacific and will be a full voting member of the partnership group, which has overseen day-to-day operations and strategic direction of the firm since 2009. He joins the firm after spending 11 years in the Private Fund Group at Credit Suisse, where he was a Managing Director responsible for leading the due diligence and origination efforts for Credit Suisse’s private equity fundraising team.

“I was attracted to the Atlantic-Pacific team and its reputation for cohesiveness, passion, and consistent success in raising capital across market cycles,” Mr. Elkhatib said. “As the private capital markets continue to mature and evolve, it is more important than ever to provide both LPs and GPs with specific, informed, and real-time perspectives. I believe Atlantic-Pacific’s global reach and focused approach within an independent platform is the optimal combination to deliver this differentiated value in order to help clients achieve success.”

Mr. Gurley joins Atlantic-Pacific to lead the firm’s product distribution in the Southeast region of the U.S. A native of the Atlanta area, Mr. Gurley joins the firm after five years at Fortress Group, where he served as Director with responsibilities including Southeastern institutional investor coverage.

“I am excited to join this talented group whose longstanding partnership approach has delivered outstanding results for clients over many years,” said Mr. Gurley. “I look forward to building on the firm’s strong reputation in the private equity, credit, and real asset communities and accelerating our distribution and origination efforts in the Southeast.”

“Raed’s extensive global network of private fund sponsors and experience evaluating their respective offerings will heighten our ability to bring compelling, differentiated investment opportunities to market, while Hank will enhance our coverage in the Southeast from our new Atlanta office,” said Anthony Bossone, Partner. “We are thrilled to welcome these highly respected professionals to the Atlantic-Pacific team.”

About Atlantic-Pacific Capital, Inc.

Atlantic-Pacific Capital, Member FINRA and SIPC, is one of the largest privately owned global placement and advisory firms dedicated to raising capital for alternative investments. Since its founding in 1995, the firm has executed more than 80 capital raising assignments aggregating over \$60 billion for an extraordinary group of alternative asset managers. Typical mandates include private equity, real estate, real assets, natural resources, and infrastructure fund placements. Atlantic-Pacific uniquely provides global marketing distribution and project management execution using a focused and customized approach. With experienced professionals located in New York, Greenwich (CT), Chicago, San Francisco, San Clemente, Atlanta, London and Hong Kong, Atlantic-Pacific maintains a global network of trusted relationships with influential institutional investors. www.apcap.com

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